



Counting Your Blessings One by One

They are not just the ones you think....

If you rely on “things” to define what is important in life, you might think that happiness can be found in making tons of money and owning lots of “stuff”. In reality nothing could be further from the truth.

It is often the things we take for granted: family, friends, health and the ability to help others which will produce the most joy in our lives.

In the relentless pursuit of the *American Dream* whatever that may be...we sometimes neglect to reflect on how really good we already have it! We may even forget to take care of and remember the people we care so much about, and the things that should take precedence in our every day lives.

Good News... this special time of year gives us the opportunity to get back in the game of remembering how very blessed we really are, and puts us back in the swing of taking care of the simple things in life!

The idea is not to abandon working on your business plan and professional growth which affords us many opportunities. Rather it is to shift some of your focus from “Jobs” and “Material Things” to the people that really matter! Some of them are right at your kitchen table; others are working on your behalf everyday. Regardless of who they are don't forget to count them as the real blessings of life---and treat them as gold!

Anxiety may very well be a guest at our Holiday tables this year. Remember there are always things to feel blessed and thankful for. Good things will happen for those who work for them, they can also happen when we need them most and not just as a mere coincidence!

A Blessing is a beautiful gift that will cause your present situation and your times ahead, to be better than they were before you realized...**YOU ARE BLESSED!** When you have found the way to give and receive blessings, I promise you, that you are in the right business. The business of being aware, awake, alive and ready to move a mountain if that is possible!

It is my belief that we are all leaders! Every day that we wake up we are leading our lives and possibly leading the lives of others. In your leadership role, rate your Blessing Performance Level.



On a 1-10 scale, how are you doing?!?!

- 1) Feeling blessed
- 2) Being blessed
- 3) Blessing others

These very categories are your barometer for making the most of each and every day!

[Click here for TIPS on Counting Your Blessings](#)

Happy Thanksgiving, May you be *blessed* not *stressed* at this wonderful time of year!

Kerry



2009 Robert L. Hanson Service Award

This award was created in 2006 to honor BATC members for their service to the home building industry. One associate member of BATC is selected each year to recognize their exceptional efforts in support of BATC, our state and national associations and the industry in general. The awards were named in honor of Bob Hanson, BATC's former Executive Vice President to recognize his incredible contributions to our association and the industry in his 27 years at the helm of the local builders association. Each of BATC's active committees was asked to nominate one BATC associate member to receive this award based upon their service to the industry.

Contributions to the industry by BATC members are very valuable, and this award makes sure those members who volunteer their time receive the recognition they so richly deserve.

I am honored to be in the company of the others who were nominated for this award!



Mike Swanson



Julie Krahn & Brianne Bauer

Some of my colleagues also honored at the Awards Ceremony

From the Desk of Ella Kate:

It is 8:00 at my house and I can tell my Mom and Dad are winding me down! They call it "Quiet Time" but remember I am 3, and really smart... I know it is a few minutes until the dreaded bedtime regime!

You know there is actually one thing I really like about this bedtime program. I get to take a few minutes and remember what a lucky kid I really am! How blessed I am to have so many great things in my life...I might even add a few extra things to stretch it a little... sometimes just to gain a few extra minutes before the lights have to go out, but that's just being a kid right?!?!?

I think this month Nana is asking everyone to know how long their list of things is and how many people that they are thankful and blessed for every day.

Hey guys, you really should try and remember them, it will give you a few extra minutes each night!

Happy Turkey Day, and don't miss the Parade on TV... it is my favorite!

Love,
Ella



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Kerry Mulcrone; MIRM, CSP, CMP

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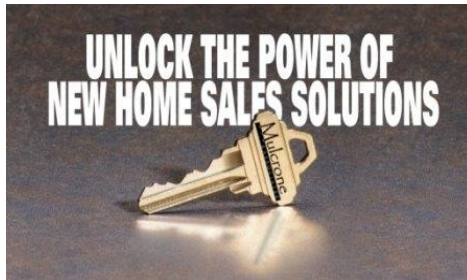
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What People Say...

I have worked with Kerry for many years within the housing industry and she is truly one of the most innovative, far forward thinkers I have seen. Kerry always has this positive attitude that is contagious to those around her. Kerry is a public speaker on a national level and after having attended many sales seminars she is truly one of the best that I have seen. Kerry Mulcrone also trains sales people and is very highly regarded showing positive results for business owners bottom line for sales!

Kori Meewes



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