

PARTNERING FOR A PREFERRED 2010

If you are someone who is no longer waiting for a better, stronger market, and is wide awake to understanding that you need to find what it will take to get your “Market Share” of business and more... in 2010! *CONGRATULATIONS!!!* You’re coming into the New Year with a head start!

The best thing you can do today is look upon your colleagues, customers and friends as PARTNERS! Collectively you are much stronger than you could ever dream of being individually. Great things are achieved from those trusting relationships that you have already nurtured and grown. Now you can capitalize on them by combining your Strengths, to gain that “Market Share” of Business we are talking about! The Pie is still there, we are just sharing pieces...(instead of having one to ourselves!)

“Partners in Business” trigger a desire in each other to reciprocate! This two-way street is the foundation for a SUCCESS waiting to happen. This could be a vision for your 2010... an extension of you, gaining more market share, more easily, and having much more fun working with people who are like minded and in alignment to your beliefs and business practices.

Tips to Start:

- 1) Do a Self Evaluation on YOU and Your Business to see who could be added?
- 2) Visualize what it would look like to have a partner in certain initiatives.
- 3) Develop an Action Plan to find “NEW” partners toward your *Preferred Future!*
- 4) Implementation is next! (Without that nothing comes to fruition...)
- 5) Periodically stop to review your progress together!
- 6) Celebrate SUCCESS together as they happen!

In Closing, or better yet in “Looking Forward”... hidden talents are everywhere! Seek out your hidden resources; they are waiting to be tapped! We all have the time to share and spare... it's this time that affords us new found relationships, and connections! I guess it is right back to Elementary School days...
“Share and Share alike”

Vision without action is only a dream. Action without vision is wasting time.
Vision and Action can change the world--Confucius

Here’s to a successful year in Partnership, Loyalty and Market Share!